

G2 Recruitment

Role: Trainee Recruitment Consultant

G2 Recruitment GmbH is currently searching for multiple **Recruitment Consultants** to join the fast growing **Munich office**, located in **Munich's Werksviertel** next to Ostbahnhof station. G2 partner with SMEs & large multi-nationals in industries such as Industrial Automation, Automotive, Renewables & Semiconductors supplying skilled Engineers & Developers across Germany. We are looking for dynamic university graduates that have an interest in sales and business with an ambitious, growth mindset!

g2 Recruitment are part of the G2V Group, an award-winning group of staffing specialists comprising g2 Recruitment, Vivid Resourcing and Lumicity. Our teams operate across the world in 25 offices in the UK, EU and USA. Our story is one of steady growth, anchored in hiring and developing talented professionals and a commitment to our specialisms.

Responsibilities as a Recruitment Consultant

- Managing the full recruitment lifecycle for client and candidate from start to finish; this will include taking job briefings from clients through to taking and providing interview feedback to candidates
- Utilise multiple business development techniques to identify new clients within your assigned market and approaching them with applicable recruitment solutions based on initial business development calls
- Identification & qualification of candidates to take to market and present to clients
- Building relationships with clients & candidates in a vertical market to with the aim to become an expert in your sector
- Collaborative working with your colleagues sharing knowledge of candidates and clients to help support the overall team and office goals
- To work in established sectors for g2 including, Industrial automation, Automotive, Renewables & Semiconductors, to widen our footprint in them, whilst identifying new market opportunities & areas that we can grow

Benefits of joining g2 Munich:

- ***Uncapped commission structure on top of basic salary – full autonomy to control your earnings with opportunities to earn 6-figures***
- ***Culture beyond earning opportunities – monthly team socials, lunch clubs, additional incentives & genuine friendships created between consultants***
- ***Varied learning environment tailored to your development path, open office environment to encourage social learning, classroom training, deskside coaching & 1on1 sessions***
- ***Weekly & Monthly business reviews for continuous development***
- ***Control of your career path – promotions based only on merit, the choice between being an individual contributor or to pursue management paths***
- ***Opportunity to develop client relationships across multiple sectors – Automation, Renewables & Technology***

What we're looking for:

- You have a Bachelors degree
- Clear defined motivators that suit a target driven environment
- Motivated by a meritocratic culture
- Desire to be in a sales based role, with previous experience being a bonus
- A solutions focussed, resilient mindset
- Ability to think reactively and in a lateral way in a fast paced office
- A competitive background; sport, business & university
- Precise & direct communicator
- Willingness to be in the office full time
- You must live in or be in the process of relocating to Munich
- Must be a commutable distance away from Werksviertel (40 minutes D2D)
- Must possess the right to work in Germany (g2 Recruitment are not able to provide VISA sponsorship for non EU citizens)
- Being fluent in German is desirable but not essential